

SPRINGFIELD STAMP CLUB
MINUTES OF THE 15 MARCH 2023 BUSINESS MEETING

President David Baron called the meeting to order at 7:30 PM with seventeen members present. The Treasurer made his report and it was approved as presented. The Secretary read the minutes of the 1 March 2023 meeting and they were approved as amended.

OLD BUSINESS

SPRINGPEX: SPRINGPEX Chairman Kevin Hans reported that 22 dealers have confirmed their participation. Lewis High School has formally granted approval for the Club to have access to the show area at 3 P.M. on Friday. The School's Booster Club has confirmed their approval and intention to assist in setting up the show. The availability of sufficient tables and chairs has been confirmed and their delivery scheduled. Publicity activity is well underway and ads have already begun appearing in Philatelic Publications.

Breakfast Chairman Tom Boden announced that arrangements for the Breakfast have been completed and he is currently circulating a sign-up list for attendees. He encouraged members to sign-up and to ensure that their friends and acquaintances with an interest in philately be encouraged to attend. The Springfield, Virginia, Postmaster and his clerks supporting the Show have been invited to attend the Breakfast.

Joel Wells has completed negotiations with the company that will print the SPRINGPEX Booklets. The printer explained his minimum-page-count policy. This requires the Club to add a few additional pages to the original plan, but at no increase in cost. So Joel is taking advantage of the policy to use the additional pages by using them to advertise our dealer-members who will be at the show—a win-win situation.

Vice-President Jack Ginsburg announced that there will be two versions of the official SPRINGPEX cover based on the two themes of the show. One cover will depict the Boston Tea Party and the other the 25th Anniversary of the Space Station. The latter will use the James Webb stamp.

NEW BUSINESS

No new business arose.

DISCUSSION TOPIC

At the 1 February meeting the Club elected to introduce the practice of periodically conducting a relatively brief discussion of a philatelic topic. The topic for this meeting was, "Buying at Shows." A lively discussion ensued with many members commenting.

The discussion may be summarized as follows: Arrive with list of what you seek; being more specific beats being meaninglessly vague. Understand that dealers won't know everything they have, you may have to look a little. Recognize that different dealers organize their material differently (for example, are colonies filed alphabetically or with their controlling country?). Brief dealers a little on what you collect and what your general needs are. Don't be afraid to do a little price negotiating. Don't be hostile.

William Geary

Secretary